









Key Stage 5 Curriculum Map 2020 – 2021

Term 3

Subject: AS Level Business Studies (EDEXCEL)		Year: 12	
	Focus/Topic	UAE Links	Home Learning / HPL
	Week 1,2,3 ASSESSMENT WEEK	Excellence	Hard working: Deliberate practice
•	Week -4 Exam Review	Excellence	Hard working: Deliberate practice
•	Week-5 Capital Utilisation Implications of under-and over -utilisation of capacity; Ways of improving capacity utilisation	Ask learners to identify as many businesses in the UAE as they can which might benefit from Capital Utilisation, and explain for the businesses they list why they believe that it would be useful. On completion, ask about the UAE businesses they identified and argue the case for why they think it is important to increase capital utilisation. Encouraging new businesses in the UAE and generate income, and Businesses in the UAE improve capital utilization.	 <p>The ability to deduct, hypothesise, reason, seek supporting evidence</p> <p>https://www.tutor2u.net/business/reference/capacity-utilisation</p> <p>The following <i>YouTube</i> clip can be used by students to understand the purpose of the exercise:</p> <ul style="list-style-type: none"> • www.youtube.com/watch?v=3N89JJ991pE

<ul style="list-style-type: none"> • 	<p>Week -6</p> <ul style="list-style-type: none"> • INVENTORY CONTROL – To discuss the interpretation of inventory control, buffer inventory, JIT, Waste minimization, competitive advantage from lean production 	<p>Research and find out how companies in the UAE have dealt with Just-in-time production</p>	 <p>- The ability to train and prepare through repetition of the same processes in order to become more proficient.</p>
	<ul style="list-style-type: none"> • Week – 7 • QUALITY MANAGEMENT – To discuss TQM, Kaizen, Quality assurance and circles • EXTERNAL INFLUENCES – ECONOMIC INFLUENCES -To be able to discuss the effect on businesses of Inflation, Exchange rates, taxation and government spendings and business cycle. • 	<p>Find examples of how Businesses in he UAE deal with Waster Minimisation and the implications of poor inventory control.</p>	 <ul style="list-style-type: none"> • -The ability to take on the views of others and deal with complexity and ambiguity -The ability to see how what is happening in this instance could be extrapolated to other similar situations.
<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> • Week – 8 • PROFIT • The calculation of gross profit, operating profit, profit for the year; • Ways to increase profits • Statement of comprehensive income • Calculation of gross profit margin, operating profit margin 	<p>Research on any 2 businesses in the UAE and find out how these businesses work on ways to increase profit</p>	<p>-The ability to deduct, hypothesise, reason, seek supporting evidence</p> 

<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> • Week – 9 • LIQUIDITY • The distinction between profit and cash • Statement of financial position • Working capital and its management, the importance of cash 	<p>Research about a company in the UAE - find out the assets of the company</p>	 <p>The ability to work effectively within the rules of a domain</p>
<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> • Week -10 • BUSINESS FAILURE • Internal causes of Business failure – poor management, over estimation of sales • External causes of Business failure – exchange rates, government regulations etc. 	<p>Discuss how changes in market conditions have resulted in business failure – relating to a company in the UAE</p>	 <p>The ability to work effectively within the rules of a domain</p>
<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> • Week – 11 • ECONOMIC INFLUENCES • The effect of businesses of, and how they can respond to changes in the rate of inflation, exchange rates, taxation and government spending and the business cycle. 	<p>Research and find out how companies in the UAE have been affected by exchange rates and how they respond.</p>	<p>The ability to work effectively within the rules of a domain The ability to work effectively within the rules of a domain</p>
<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> • Week- 12 • To apply knowledge to understand LEGISLATION – the effects of businesses on consumer protection, employee protection, environmental protection, health and safety (2lessons) 	<p>To incorporate and establish entrepreneurial ideas into a successful enterprise relating to Legislation in the UAE.</p>	<p>case studies (from legacy papers for IAL Business Studies) to highlight the concepts of product portfolio and Boston Matrix: Apple – iPhone, iPods, Apple Watch McDonald’s – changing its menus to bring in more healthier options</p>

			 <p>The ability to deduct, hypothesise, reason, seek supporting evidence</p>
•	<ul style="list-style-type: none"> • Week – 13 • THE COMPETITIVE ENVIRONMENT • To apply knowledge to understand the effects on businesses of competition in terms of competitors, numbers, size and behavior. • To analyze the different ways for a small business to compete in a competitive market. 	<p>Research on any 2 small businesses in the UAE and how they compete in the market</p>	 <p>The ability to work effectively within the rules of a domain</p>
•	<ul style="list-style-type: none"> • Week – 14 • REVISION 	<p>Revision and exam practice for AS level examinations for Theme 1 and Theme 2.</p> <p>Set summer research project for A level students. Link to Extended Project</p>	<p>Hardworking: Perseverance Agile: Openminded</p>
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SUMMER BREAK			